

The logo for Blueskin Resilient Communities Trust (BRCCT) features the letters 'BRCCT' in a stylized, red, serif font. The letters are interconnected, with the 'C's being particularly large and rounded. The logo is set against a background of intricate, light-colored, swirling patterns that resemble wood grain or traditional Maori art.

Blueskin Resilient Communities Trust

Annual Report

May 2013



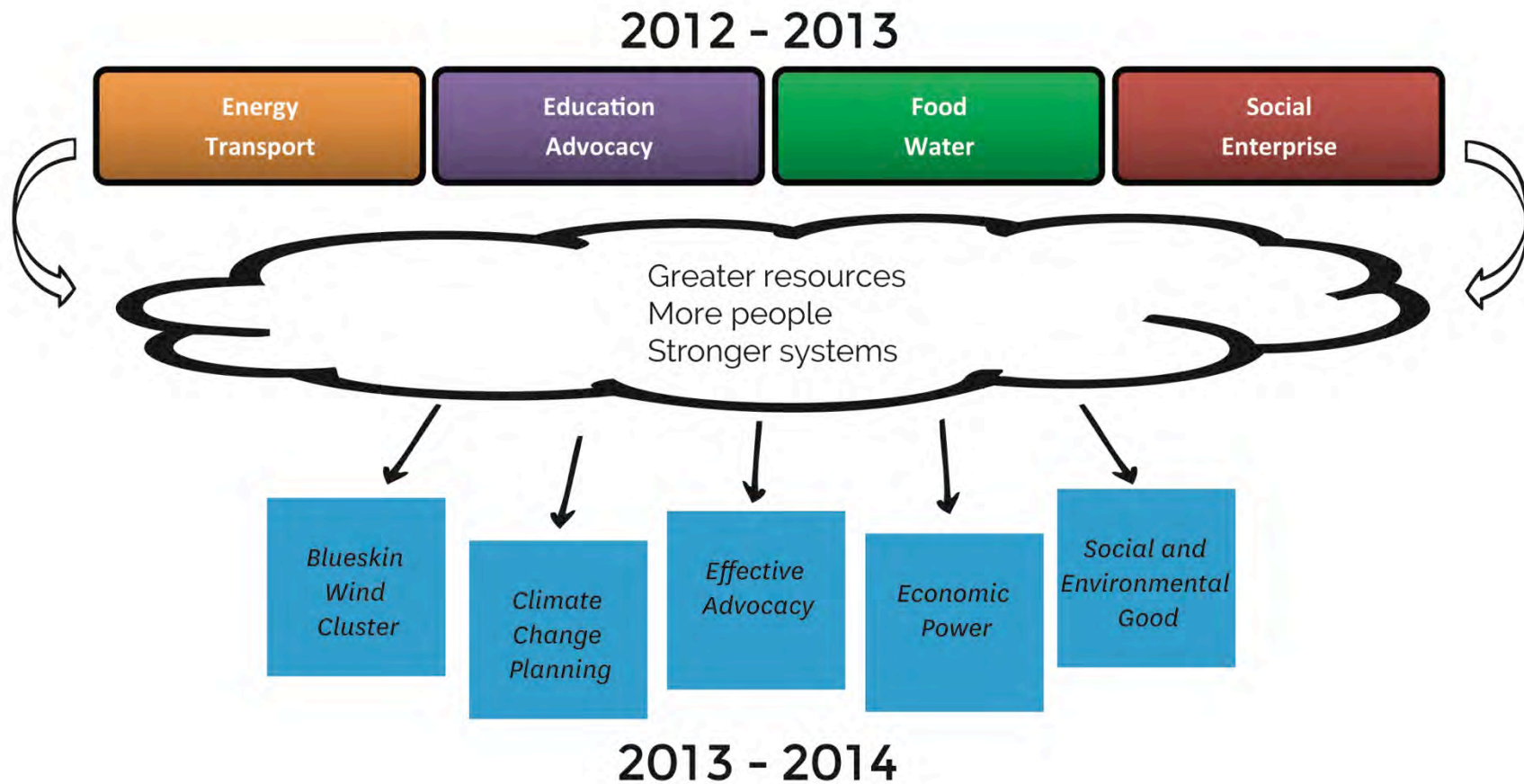
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1. At a Glance

Vision	We will facilitate a positive, healthy, secure and resilient future for Blueskin Bay and linked communities and promote sustainable resource use
Status	Incorporated as a Charitable Trust on 1 October 2008. GST registered. IRD listed 'Donee Organisation'
People	Jeanette Fitzsimons (Patron), Ross Johnston (Co-Chair), Chris Skellett (Co-Chair), Gerry Carrington (Secretary - retiring), Tony Wilson (Treasurer), Katie Parker (Trustee), Jenny McDonald (Trustee), Charles Abraham (Trustee); Scott Willis (Manager); Niki Bould (Projects Co-ordinator), Chris Freear (contractor); Chris Le Breton (Volunteer), Laurence Hay (Volunteer), Craig Marshall (Volunteer), Tom Clark (Volunteer), Jenna Packer (Volunteer), Antony Deaker (Volunteer), Murray Soal (Volunteer), Gerry Thompson (Volunteer), Peter Goodin (Volunteer).
Location	The BRCT office is located on Waitati School grounds, 1121 Mt Cargill Rd, RD2 Waitati, Blueskin Bay. Blueskin Bay is on Otago's East Coast, and encompasses the settlements of Purakaunui, Osborne, Long Beach, Waitati, Evansdale, Warrington, Seacliff and often including Karitane. Blueskin Bay is 20km north of Dunedin and is the southern half of Puketeraki Runaka's <i>rohe</i> .
Action Areas	The Blueskin Energy Project
2012-2013	Fundraising activities (<i>Maintaining core project and growing capacity to deliver in key themes of resilience</i>) Long-Term Sustainable Funding Strategy (<i>Eco-social business development</i>) Internal systems and processes (<i>Functional and adaptive systems, clear responsibilities, for robust results</i>) Relationships (<i>Supporting community initiatives, working with local government and NGOs</i>).
Website	www.brct.org.nz

BRCT's four main *themes* in 2012-13 to provide community resilience have been subsumed into five *objectives* in 2013-14 through success in securing greater resources, boosting paid staff numbers and building stronger, more efficient systems. BRCT now has more muscle to tackle the future.



2. Message from our Patron

Re-reading my message from the last AGM just 6 months ago, I'm tempted to repeat it as it sums up just what Blueskin is. However, in just those 6 months it is encouraging to see progress on the solar scheme, on wind resource measuring, and on new staff. I hope this will give Scott more time to breathe.



Jeanette, and NASA scientist and world leading climate scientist Paul Hansen during his NZ tour, 2012.

You really are the pioneers of Community resilience in the broad range of issues you tackle - local food production, energy efficiency, renewable generation, low carbon transport and the social structures and activities that hold a community together. Perhaps the most radical thing is your belief, which drives all your work, that economics must be the servant of social wellbeing, without going broke. You also have a longer record of doing this work than any other group I know. Best wishes for the coming year, and I look forward to hearing of more plans brought to fruition.

Jeanette Fitzsimons

3. Chairperson's Report

BRCT - Co-Chairperson's Report to 31 March 2013

This report covers a shorter period than normal (1 October 2012 to 31 March 2013) as we have changed the timing of the BRCT AGM to align itself more appropriately with the financial year.

General

Often what seem like small changes have a significant impact. The employment of Nicola Bould on a part time contract to assist Scott in the BRCT office has immediately led to greater efficiencies in the financial management of BRCT and improved management processes. That has allowed Scott to concentrate on BRCT's core objectives. The addition of Nicola to the staff has been a small but highly significant development. Her hours may be few but the impact has been great and has led to the consolidation and enhancement of essential office systems. The value of the establishment of this part time position has been particularly evident over this period.

Wind Turbine Cluster

Once again the main focus of our activities has been the possible development of a wind turbine cluster. We had hoped that the 10 metre tower raised on Porteous Hill in May 2011 would answer many of our questions regarding the nature and availability of the wind on this site. While it did this to some extent a more stringent and accurate measure was desired and became possible when Trustpower offered us gratis a 30 metre tower. The 2012-13 Pledge Me campaign raised the cash necessary to refurbish, transport and erect the tower with additional assistance from Pioneer Generation and Oceania Gold mitigating the costs. The new information from this 30 metre tower is giving us the sort of data we need to assess the viability of the site which in turn will inform any decisions regarding a choice of turbine. Pro bono work by Garrad Hassan means that the wind data gathered by the 30 metre tower will be professionally and independently evaluated. Foot Law has also supported us through this part of the process with essential pro bono legal assistance.





The importance of this evaluation process cannot be underestimated as any future decisions need to be based on accurate information.

Over this period, informal and formal discussions continued to be held with potential purchasers of the electricity generated by such a Blueskin wind turbine cluster and with potential investors.

Should the wind analysis and the financial and business plan based on that data prove to be viable we would plan to work through the resource consent process in 2013 – 14, raising the capital required in 2014 – 15 and see the turbines erected and producing power in 2015 -16. Work continues meanwhile to determine the best way to structure the Blueskin Energy Project to protect the interests and desires of Blueskin Communities.

Solar – Photo-voltaic and Thermal

Thanks to the hard work of BRCT volunteer Chris le Breton the solar project was developed over the last six months. Tenders were sought for the provision of solar systems from companies and an independent supplier. The results of this process were discussed at a meeting in the Waitati Hall on Monday February the 4th. As a result two schemes are now available to members of Blueskin communities – one a DIY scheme, the other a scheme offered by the company Solarcity. Both arrangements have been facilitated by BRCT but both schemes are independent of BRCT.

Social Business Initiatives

BRCT continues to support and encourage the development of other businesses in the area that support our overall objectives. A proposal for a wood lot is currently under consideration and another involving Wild Syrups has recently been suggested.

Contracts

Community Energy Advice (energy audits, workshops and energy advice) has developed from an ad-hoc process into a more institutionalized service. An energy advice programme in Blueskin, Brockville and North East Valley under a contract from the University of Otago's 'Energy Cultures' programme was completed late in 2012. A partnership with Presbyterian Support Services has enabled an Energy Advice programme to be run in Pine Hill and this is now in its final stages. We have been fortunate to be able employ someone as skilled as Chris Freear to provide expert energy advice.

Profile

With little encouragement from us BRCT has gathered a considerable national profile. This would seem to be in part born of an increasing desire by individuals and communities to gain greater control over their lives in a future that seems highly likely to be shaped by climate change and problems associated with peak and declining oil production.

Blog – Cup of Tea

Over this period the development of our ‘Cuppa Tea’ blog has moved closer to reality thanks largely to the good work of volunteer Craig Marshall. The objective is simple – to publish on-line articles that will provoke discussion and action. It should be on-line before the middle of the current year.

Umbrella Function

The Trust continues to act as an ‘umbrella’ organization for other groups within our communities who share the Trust’s overall objectives. This is particularly valuable for organisations who are not incorporated but need to exist under an incorporated entity when any external funding is involved.

Dunedin City Council

BRCT has made several submissions to the DCC regarding: the District Plan, the Social Wellbeing Strategy, the Economic Development Strategy and the DCC’s Annual Plan. BRCT continues to be a member of the DCC’s Community Resilience Forum and are involved in the development of a Climate Change Adaptation Plan for Waitati in partnership with the DCC.

Thanks

The Trust wishes to thank Trust Member Gerry Carrington who has worked on the Trust for the last two and a half years, acting as the Trust’s Secretary for the last six months. His critical analysis of our projects and progress has always been welcome, he has consistently supplied highly valued technical and governance advice and his input will be missed.





Financial

Over this period our continued existence was ensured by the funding, brokerage and advice generously supplied by the Hikurangi Foundation, the Lottery Grants Board, Otago Presbyterian Support and generous donations by individuals.

Communication

Regular articles in both the Blueskin News and Rothesay News ensures that we are read about on a regular basis and keep Blueskin communities informed about our activities and objectives. A 'catch up' relating to the wind turbine cluster was also hand delivered around all Blueskin communities in late December and January.

Manager

The work of the BRCT Manager Scott Willis also needs to be acknowledged for without his tireless work on behalf of the Trust little would be achieved. His continued enthusiasm for and dedication to the Trust's objectives is highly valued.

Volunteers

Volunteers continue to underpin our activities and work. Particular thanks to: Chris Le Breton, Laurence Hay, Gerry Thompson, Therese Hailes, Murray Soal, Jenna Packer, Tom Clark, Anthony Deaker and Peter Goodin.

Overall

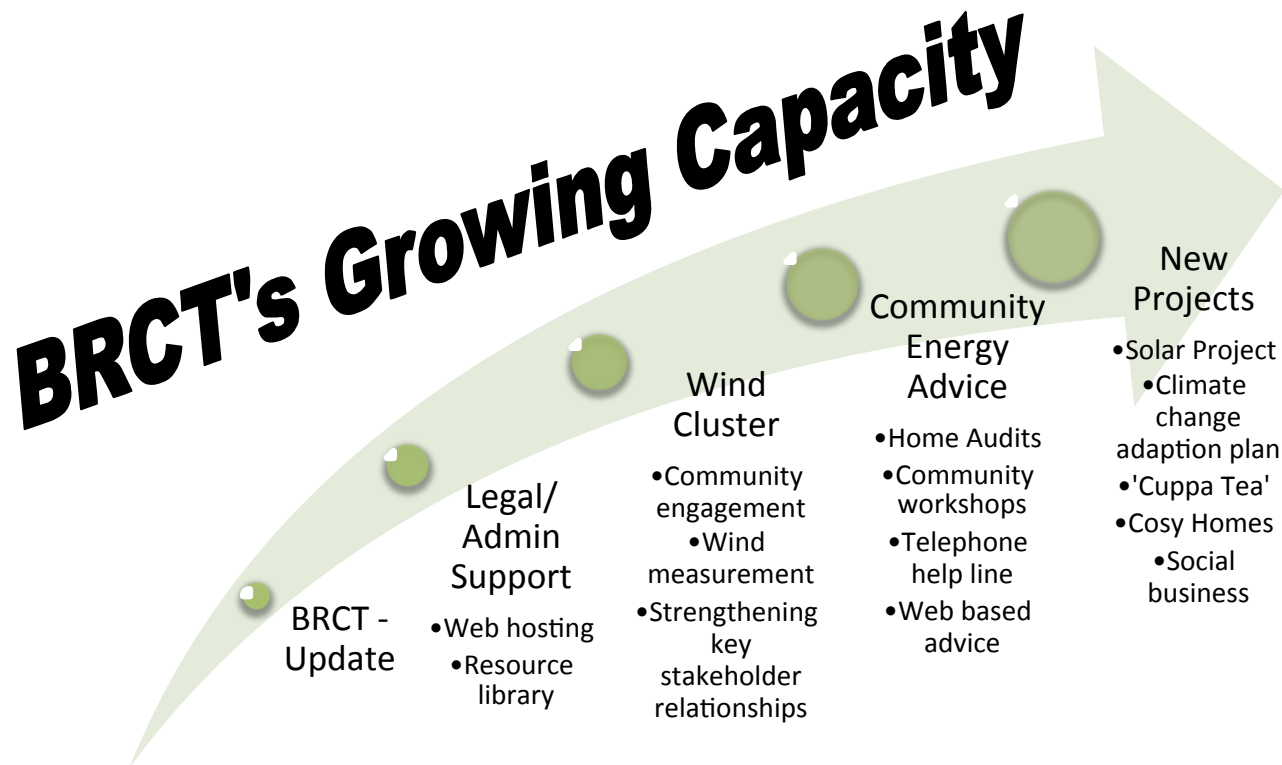
We nudge closer to achieving an objective – the Blueskin wind turbine cluster - that is a means to a larger and more important end. Potentially the wind turbine cluster can sustain both BRCT and our communities long term by creating a financially independent BRCT which is able to fulfill its major objective – to support and enhance our communities in ways that will ensure they enjoy a resilient and viable future.



Ross Johnston – Co-Chair BRCT – May 29 2013

4. Projects Overview

BRCT's flagship project is the Blueskin Energy Project (BEP). BEP, with the **Blueskin Wind Cluster** at its heart, continues to progress well, and as we consolidate and strengthen operations we have been able to initiate new projects, assisting the growth of resilient communities.



4.1. Project Summary and Progress since last AGM (October 2012)

Projects	Highlights	Progress since 2012 AGM
Blueskin Wind Cluster	<p>Partnership Development</p> <p>Public feedback Nov 2012</p> <p>PledgeMe campaign success</p> <p>30 metre tower installed</p> <p>NZWEA invitation</p> <p>Second Generation District Plan</p> <p>Hedging Agreement progress</p>	<ul style="list-style-type: none"> Existing partnerships have strengthened as new testing has begun, and new partnerships are emerging as we begin work on the Resource Consent; Three public meetings held in three Blueskin settlements (Long Beach, Warrington and Waitati) revealed very strong support for the wind cluster project; A collaboration with the Hikurangi Foundation saw success in our first crowd funding campaign with significant contributions from Blueskin residents and from all around NZ. This financial support is a strong signal of broad support for the project; On Feb 27th 2013 a 30 metre tower was installed with new instrumentation, under direct BRCT control; We monitor results from our 30 metre tower; Scott presented at the NZ Wind Energy Conference in March 2013; BRCT is contributing to the 2DP development; Progress has been made in the Hedging Agreement discussions with the DCC with results due by the end of June 2013;
Community Energy Advice	<p>Energy Cultures and BRCT Contract complete</p> <p>Presbterian Support Services and Pine Hill community collaboration initiated in Feb 2013</p> <p>Growing number of enquiries recorded</p>	<ul style="list-style-type: none"> Through successful collaborations, BRCT is able to provide a charitable service to help build warm cosy homes in Blueskin and linked communities. End to end Energy Advice projects have allowed development of institutional knowledge and resources. BRCT has recorded a growth in energy enquiries since the start of Energy Advice work and a wider spread of interest has been registered (Allanton and Waldronville, not just Blueskin and neighbouring communities); BRCT continues to build expertise and knowledge but our 'community energy hub' role in the wider Dunedin area remains undecided and unfunded.

Projects	Highlights	Progress since 2012 AGM
Solar Project	<p>Solar project development from Aug 2012 – May 2013</p> <p>Blueskin model negotiated with Solarcity</p> <p>Launch of Solar leaflet in May 2013.</p>	<ul style="list-style-type: none"> • Solar Project a volunteer project area supported by the BRCT office and fitting neatly with the Energy Advice project; • More than doubling in numbers to now over 60 households registering interest; • Solar PV to be installed on public buildings in Blueskin as money is spent through the Blueskin arrangement (Solarcity reference 'BS1'); • Solarcity has committed to supply 25 watts installed PV for every \$1000 spent with them, these 25 watts will be installed on Blueskin public buildings, such as the library and schools.
BRCT Update	We now have 300 subscribers!	<ul style="list-style-type: none"> • 6 Updates; • Growth in subscribers to E-list.
Blueskin Low Oil Commuting	BLOC objectives revealed as broader community objectives through Climate Change adaptation plan interviews	<ul style="list-style-type: none"> • Providing ongoing support as required to community group; • Providing web presence for BLOC.
Supporting Community Initiatives	Requests for letters of support and umbrella support received	<ul style="list-style-type: none"> • Letter of support provided to Dunedin Curtain Bank; • Information on BRCT and BRCT umbrella requirements set out.
Blueskin Cuppa Tea	<p>Cuppa Tea working group established</p> <p>First article received</p>	<ul style="list-style-type: none"> • Cuppa Tea systems developed; • Website in final stages before official launch of the 'Cuppa Tea'.

Projects	Highlights	Progress since 2012 AGM
Climate Change Adaptation Plan for Waitati	<p>Niki Bould employed to manage project.</p> <p>Discussions with community groups and interviews with individuals</p>	<ul style="list-style-type: none"> • Four meetings held with DCC partner team; • Growing interest from members of the community and strong support for the community led approach; • Final report due end of July 2013.
Consolidation of trust operations and growth in staff numbers	<p>Financial administration rationalised;</p> <p>Niki Bould employed on the third of December 2012.</p>	<ul style="list-style-type: none"> • Clear, accurate financial records reviewed monthly; • Better management of Trust activities through clear categorisation within accounting software (XERO); • The previously identified threat that only one 'key individual' knew all of BRCT's activities has been reduced by employing a second BRCT staff member; • More capacity to deliver a greater number of Trust projects, and faster delivery.
Rich community presence	<p>Monthly BEP Updates; monthly articles to Blueskin News and Rothesay News</p> <p>Increase in Community visitors</p> <p>A&P Show Day</p> <p>Oxfam Biggest Coffee Break</p> <p>BRCT website</p> <p>Chamber of Commerce membership</p>	<ul style="list-style-type: none"> • 6 BRCT Updates; • 11 local newsletter articles; • Big increase in 'drop in' visitor numbers when the Blueskin library was on Waitati school grounds over summer/autumn; • Very successful stall held at the A&P Show day with community interest in the Blueskin wind cluster, Energy Advice, Solar Project and Climate Change Planning particularly; • In 2013 BRCT became a member of the Otago Chamber of Commerce; • BRCT website currently being prepared for official launch.

5. BRCT: Social Enterprise

Social Enterprise is about applying commercial strategies to make improvements in human and environmental well-being. BRCT has been growing into the clothes of Social Enterprise over the past 6 months, with improvements in systems such as financial management and reporting, to strengthen our business.

At our 2012 AGM, project ambitions were grouped into *four themes*:

1. Energy and Transport
2. Education, Advocacy and Media
3. Food and Water
4. Social Enterprise.

These themes remain important. In the past 6 months projects within these themes have been undertaken, or at the very least, support has been offered within these themes to maintain or boost activity. The 2013-14 Annual Plan sets out *five objectives* to more delineate use of BRCT resources. These objectives are:

- Blueskin wind cluster (*Themes of:* Energy; Education, Advocacy and Media; Social Enterprise).
- Climate Change Planning (*Themes of:* Energy and Transport; Education, Advocacy and Media; Food and Water; Social Enterprise).
- Effective Advocacy (*Themes of:* Energy and Transport; Education, Advocacy and Media; Food and Water; Social Enterprise)
- Economic Power (*Themes of:* Social Enterprise)
- Social and Environmental Good (*Themes of:* Energy and Transport; Education, Advocacy and Media; Food and Water; Social Enterprise).

Trustees have recognised the need to develop greater economic autonomy in order to pursue clear community objectives and initiatives effectively. In doing so, BRCT is mindful to maintain true-to-community values such as mutual support, social equity, ecological responsibility and effective governance. Consolidation of internal systems and processes has been key to our increased activity and capacity over the past 6 months.

6. Our Funders, Donations and Pro Bono Support

6.1. Funders and Donations

The BRCT community office is a hub of concerted, co-ordinated sustainability action and BRCT activity has been generously supported between the financial year April 2012 – March 2013 by the following funders, friends and service providers:

- a. DCC Community Grants Scheme (\$5,400). In support of Community Energy Advice Project & Climate Change Project;
- b. Gifts & Donation: Janet Stephenson. In support of BRCT;
- c. Hikurangi Foundation (\$41,000). In support of the Blueskin Wind Cluster;
- d. Lottery Grants Board: Department of Internal Affairs (\$28,175). In support of wages, transport and volunteer costs;
- e. Pledge Me: crowd source funding (\$8,047.11). In support of Blueskin Wind Cluster;
- f. Presbyterian Support Otago (\$6,000). In support of Community Energy Advice Project;
- g. Pioneer Generation (Labour and Excavator costs). In support of Blueskin Wind Cluster;
- h. Oceana Gold (Dead Man Anchors). In support of Blueskin Wind Cluster;
- i. Combined Rural Traders (Fencing Materials worth \$1000). In support of Blueskin Wind Cluster.

BRCT wishes to thank all our funders and friends for their support which has had such value for our community over the past 12 months.

6.2. Pro Bono Support

BRCT could never have achieved so much and New Zealand's first community initiated wind cluster could never have developed such momentum without valuable professional offers of assistance. Our relationship with the Hikurangi Foundation (which includes financial and pro bono support) has been crucial in bringing on board further expert assistance as listed below:

1. Hikurangi Foundation (Relationship building and Media).
2. GL Garrad Hassan (Wind Resource Analysis and Technical help).
3. Russell McVeagh (Legal work).
4. Foot Law Limited (Legal work).

Additionally, further pro bono support has been provided by a range of other individuals and businesses in ways that have greatly assisted the positive development of BRCT's projects:

- WindFlow Technology Limited, through BRCT's historical partnership with Our Wind Limited. In support of Blueskin Wind Cluster;
- Ethical Power Consulting. In support of Blueskin Wind Cluster;
- Nicolas Cullen at the University of Otago. In support of Blueskin Wind Cluster;
- Frank Stent auditing. In support of BRCT;
- BrandAid Design. In support of BRCT;
- PowerNet Ltd. In support of Blueskin Wind Cluster.

7. Accounts

7.1. Treasurer's Report

I am pleased to enclose the Trust's unqualified Audit Report for the Year ended 31 March 2013.

The BRCT's audited financial statements show that the Trust has achieved an operating surplus of \$18,811 in the 12 months to 31 March 2013. This has enabled the Trust to build its cash reserves to \$18,000, compared to only \$1,900 at 31 March 2012.

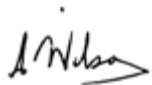
In 2012/2013 the Trust has been able to broaden its sources of revenue, which included consulting revenue, grants and a significant level of gifts and crowd sourced donations from members of the Blueskin community and nationally who are supportive of the Trust's work and wish to assist it.

The Trust has also been able to secure a large amount of pro-bono support from prominent national firms including Russel McVeagh, Foot Law and Garrad Hassan, and enjoys a durable partnership with the Hikurangi Foundation. While the value of the pro bono support does not appear in the financial statements, it has greatly assisted the Trust to continue its work.

The Trust has also build strong relationships with key local stakeholders including the DCC, Port Otago and Pioneer Generation. Continued support from these entities will make a key contribution to securing the success of the Blueskin Energy Project.

While the Trust is in a sound financial position, it will require substantial income in the next three years to consolidate its strong gains, ensure the momentum that has been generated is maintained and that the Blueskin Energy Project can be brought to fruition. The recent success that the Trust has had in securing significant levels of funding from the Lotteries Grant Board for a 3 year period, while not reflected in the 2012/2013 financial statements, will provide the Trust with a sound financial base to continue the development of the Blueskin Energy Project as well as other initiatives aimed at building resilient local communities.

In 2012/13 the Trust was also been able to fully implement use of the Xero accounting package to ensure that proper accounting records and full control over transactions are maintained. My thanks go to Niki Bould for her hard work in establishing and maintaining these systems which have greatly streamlined and strengthened the Trust's financial management.



Tony Wilson
Treasurer

7.2. Audit Report

Blueskin Resilient Communities Trust **Audit Report for the Financial Year ended 31 March 2013**

To the Members of The Trust

I have audited the financial statements as attached which provide information about the past financial performance of the Trust and its financial position as at 31 March 2013.

Officers' Responsibilities:

The appointed officers are responsible for the preparation of the Financial Statements which give a true and fair view of the financial position of the Trust as at 31 March 2013 and the results of the operations of the Trust for the period ended 31 March 2013.

Auditors Responsibilities:

It is my responsibility to express an independent opinion on the financial statements presented by the Trust and report my opinion to you.

Basis of Opinion

An audit includes examining, on a test basis, evidence relevant to the amounts and disclosures in the financial statements. It also includes assessing:

- The significant estimates and judgements made by the officers in the preparation of the financial statements and;
- Whether the accounting policies are appropriate to the Trust's circumstances, consistently applied and adequately disclosed.

I conducted my audit in accordance with generally accepted auditing standards in New Zealand. I planned my audit so as to obtain all the information and explanations which I considered necessary in order to provide me with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatements, whether caused by fraud or error. In forming my opinion I have evaluated the overall adequacy of the presentation of information in the financial statements.

Other than in my capacity as auditor I have no relationship with or interests in the Trust.

Unqualified Opinion:

I have obtained all the information and explanations I have required.

In my opinion:

- Proper accounting records have been kept and the Trust has maintained a satisfactory system of control over its transactions.
- The financial statements have been prepared in accordance with generally accepted accounting practice.
- The financial statements give a true and fair view of the financial position of the Trust as at 31 March 2013 and the results of its operations for the year ended on that date.

My audit was completed on 22 May 2013 and my unqualified opinion is expressed as at that date.



Frank Stent AANZIIF(Hon Life)

7.3. Balance Sheet

Balance Sheet
Blueskin Resilient Communities Trust
As at 31 March 2013

	31 Mar 2013	31 Mar 2012			
Assets			Liabilities		
Bank			Current Liabilities		
Blueskin Resilient Communities	\$5,574.44	\$329.42	GST	-\$301.03	\$901.56
Waitati Edible Gardens	-\$2.28	\$1,385.12	Total Current Liabilities	-\$301.03	\$901.56
Waitati Energy Savings	\$12,656.57	\$204.93			
Total Bank	\$18,228.73	\$1,919.47	Total Liabilities	-\$301.03	\$901.56
Current Assets			Net Assets		
Withholding tax paid	\$97.32	\$0.00		\$19,829.42	\$1,017.91
Total Current Assets	\$97.32	\$0.00	Equity		
Fixed Assets			Current Year Earnings	\$18,811.51	-
Office Equipment	\$1,803.52	\$0.00	Retained Earnings	\$1,017.91	\$41,346.43
Less Accumulated Depreciation on Office Equipment	-\$601.18	\$0.00	Total Equity	\$19,829.42	\$1,017.91
Total Fixed Assets	\$1,202.34	\$0.00			
Total Assets	\$19,528.39	\$1,919.47			

7.4. Profit & Loss

Profit & Loss
Blueskin Resilient Communities Trust
For the 12 months ended 31 March 2013

	Mar-13	Mar-12
Income		
Contracts & Consulting	\$20,790.00	\$19,296.90
DCC Grant	\$5,400.00	\$0.00
EECA Grants	\$8,270.10	\$11,532.62
Gifts & Donations	\$220.00	\$13,566.56
Hikurangi	\$41,000.00	\$0.00
Interest Income	\$556.06	\$345.17
Lottery Grants Board	\$24,500.00	\$0.00
Other Revenue	\$0.00	\$1,360.42
Pledge Me	\$8,047.11	\$0.00
Presbyterian Support Donation	\$6,000.00	\$0.00
Projects - Umbrella income	\$0.00	\$1,739.13
Total Income	\$114,783.27	\$47,840.80
Less Cost of Sales		
Project - Wind Testing	\$6,504.60	\$0.00
Projects - Umbrella	\$1,394.50	\$5,478.26
Resource Consent	\$674.44	\$0.00
Total Cost of Sales	\$8,573.54	\$5,478.26
Gross Profit	\$106,209.73	\$42,362.54

Less Operating Expenses

ACC	\$242.79	\$0.00
Advertising and Promotions	\$244.66	\$529.95
Bank Fees	\$11.00	\$13.00
Computer Consumables	\$226.00	\$0.00
Consulting, Personnel & Professional Fees	\$19,362.99	\$8,694.74
Depreciation	\$601.18	\$0.00
Donations	\$0.00	\$2,894.45
Entertainment	\$0.00	\$138.70
Entertainment - Non deductible	\$167.01	\$0.00
General Expenses	\$244.44	\$4,406.24
Income Tax Expense	\$0.00	\$957.00
Insurance	\$2,450.00	\$0.00
KiwiSaver Employer Contributions	\$64.00	\$0.00
Motor Vehicle Expenses	\$0.00	\$210.00
Office Expenses	\$521.30	\$325.79
Printing & Stationery	\$700.50	\$2,665.34
Projects - Wind Cluster	\$2,116.00	\$0.00
Rent	\$2,217.48	\$2,434.83
Repairs and Maintenance	\$169.24	\$0.00
Salaries	\$53,963.51	\$58,584.26
Subscriptions	\$260.80	\$0.00
Telecommunications	\$1,742.26	\$1,472.23
Travel - National	\$1,081.97	\$0.00
Volunteers Costs	\$1,011.09	\$382.44
Total Operating Expenses	\$87,398.22	\$83,708.97
Net Profit	\$18,811.51	\$41,346.43